



## \$53,272 Savings & Satisfaction Guarantee

### “The Next Level in Mortgage Strategy & Service”

Your satisfaction is of the utmost importance to Michigan Mortgage Solutions, so we offer this unprecedented guarantee. If at any time you are unsatisfied with any of the following services, you need only notify us in writing and we will promptly cancel your loan. At Michigan Mortgage Solutions, we feel you should be **COMPLETELY** satisfied. We stand behind our service, rates, and costs so you can sleep well knowing you have made the most intelligent mortgage decision. We will:

- Review your present situation completely to determine which mortgage programs are best for you.
- Prepare a Mortgage Savings Analysis which is **GUARANTEED IN WRITING** to save you a minimum of \$53,272 in **Mortgage Payments and Interest** over the life of your loan. Participation in this savings program is required to save this amount of money. Our goal is to have each client be **100% debt free** (including your mortgage) in 10 to 13 years! If we cannot accomplish these savings, we will do your loan **ABSOLUTELY FREE INCLUDING ALL OF YOUR CLOSING COSTS!**
- Give you a complete list of any documentation that you may be missing to process your loan as quickly as possible.
- Explain the entire mortgage process to you so you completely understand what to expect all the way through closing.
- Keep you up to date throughout the process so you never have any questions regarding your loan
- Review your closing statement with you prior to closing so you can feel comfortable and relaxed at the closing.
- Prepare a Good Faith Estimate of the closing costs and **GUARANTEE** that your actual costs- excluding title company/closing costs- will be within \$200 or we will cover the difference. This applies to actual costs only and does not include escrows, pre-payment penalties, past due mortgage payments, and/or prepaid items. The industry standard is between 10% and 25% variance, so you can see that we truly do stand behind what we quote you.

If you are interested in taking us up on our \$53,272 Savings Guarantee, please sign and date below;

Borrower: \_\_\_\_\_ Date: \_\_\_\_\_

Co-Borrower: \_\_\_\_\_ Date: \_\_\_\_\_

**P.S.** I ask only one thing of you. Referrals are the lifeline of our business and, therefore request that you refer at least 2 people to us during your time in process. They will receive the same exceptional service and, of course, the same guarantee!